

IBA Ag Banker Webinar Series

MANAGING CROP MARGINS & UNDERSTANDING CROP INSURANCE DECISIONS

Thursday, December 15, 2022 and Wednesday, February 15, 2023 • 10:00 - 11:00 a.m. (both sessions)

Managing Crop Margins

Thursday, December 15, 2022 • 10 - 11 am

This session will outline ways to manage crop margins with your ag customers. By looking at costs, budgets, and applying the foundations of risk management, you can better assist your customers with operating margins.

This webinar will cover the following:

- Estimating Crop Costs
- Using Farm Budgets to Determine Breakevens
- Utilizing Risk Management Tools
- Crop Market Outlook & Planning

Understanding Crop Insurance Decisions

Wednesday, February 15, 2023 • 10 - 11 am

The second in the webinar series will provide details about crop insurance and helping your ag customers make better decisions. This session will review the basics of insurance and then explore strategies and various products farmers can use to manage risk.

- A Review: Crop Insurance 101
- Considering Shallow Loss Products
- Comparing Crop Insurance Strategies & Tools

Webinar details -

Each webinar will be one hour in length. A registration provides one connection to the webinar, materials and access to a 90-day replay. Registration fee is per person for both webinar sessions.

All registrants will receive a confirmation, materials and log-in instructions prior to the webinar. If you do not receive a confirmation at least 2 days prior to the event contact IBA's Darcy Burnett at dburnett@iowabankers.com or 800-532-1423.

Presenter

Steve Johnson is a retired Farm Management Specialist with ISU Extension. His areas of expertise include crop marketing, grain contracts, government farm programs, crop insurance, farmland leasing and other crop risk management strategies.

Johnson is a frequent presenter at ag events, including the IBA Ag Bankers Conference. Johnson will be presenting at the 2023 IBA Ag Bankers Conference (March 20-21) to expand on these ideas and provide a crop marketing outlook for the coming year.

Webinar Sponsors



IBA Ag Banker Webinar Series • Crop Margins and Crop Insurance Decisions

REGISTRATION INFORMATION

Registration includes one Zoom link connection to the webinars, written materials and access to the 90-day replay. Registration is per person.

IBA Member \$175
(Registration fee is per person for two webinars)

Mail this form with payment to:
Attn: Registrar
Iowa Bankers Association
8909 Northpark Dr.
Johnston, IA 50131-6200

Register online at www.iowabankers.com

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