2020 Insurance Continuing Education with Dr. Mark Power

Classes and Self Study

4 Hours CEC Classroom General • 2 Hours CEC Classroom Ethics • 6 Hours CEC Self Study General

Retirement Planning and Life Cycle Risk Management

In-Class Topics (4 hours general): This session will help us gain a better understanding of retirement planning, products and regulations by exploring the various tools available, government involvement and health care options. We’ll also focus on insurance company organization form, value and product offerings. Personal lines, life, health, property and liability carriers and coverages will be used as examples. We’ll finish by delineating the rationale behind the seek versus sold market environment.

In-Class Topics (2 hours ethics): Our ethics session will look at a range of insurance market issues that are driven by social inflation. Differences in social and economic inflation will be discussed and general conditions that drive changes in inflationary trends will be presented. We’ll also look at different risk behaviors that create insurance market problems such as pricing uncertainty, increased friction, and subsidization.

Self Study Topics (6 hours basic): The self study materials will compliment the classroom topics listed above.

2020 Locations
All Classes 9:00am - 3:00pm

There will be three CE locations for 2020. The spring and fall classes are the same curriculum, so you cannot receive credit for both courses.

June 15, Monday
Coralville
Coralville Marriott
300 East 9th Street
Coralville, IA 52241
(319) 688-4000

June 22, Monday
Ankeny
Courtyard by Marriott
2405 SE Creekview Drive
Ankeny, IA 50021
(515) 422-5555

August 24, Monday
Storm Lake
King’s Pointe Resort
1520 East Lakeshore Drive
Storm Lake, IA  50588
(712) 213-4500

12 Hour CEC Seminar Fee
Self Study & Classroom
$195

6 Hour CEC Seminar Fee
Classroom ONLY
$150

Fee includes:
1. Either 6 or 12 hours of credits
2. Light breakfast, refreshments and lunch
3. A certificate of completion approved by the Iowa Insurance Division

Lodging is not included in seminar fee.
Substitutions, Transfers and Cancellations
Substitutions and transfers from one location to another may be made one week before the registered seminar. All applicants cancelling the week of the seminar or failing to appear at the seminar will forfeit the entire registration fee.

Registration Procedure
1. Complete registration form below.
2. Type or print your name as it appears on your insurance license.
3. Include your NPN number which you can find on your license.
4. Indicate whether you will be completing 12 hours or 6 hours of study at your chosen location.

Confirmation
Upon receipt of your registration, you will be sent a confirmation.

Self Study Guidelines
If you elect to complete the 12 hours of study, the self-study materials, booklet, answer sheet and Affidavit of Exam Completion will be made available to you via email in advance of your classroom date. When you arrive at the class, you must turn in your completed answer Scantron form and the signed Affidavit. Your answer form will be graded and in order to successfully pass the self study and receive 6 hours CEC credits, you must receive a score of 70% or better. Self study materials will be made available to you no later than one week before the seminar.

2020 IBA Continuing Education

Name ______________________________ NPN Number ______________________________
(First Middle Initial Last) (found on your license)

Home Address _________________________________ City __________________ St ____ Zip ___________

Employer _________________________________________________________________________________

Address ______________________________________ City __________________ St ____ Zip ___________

Daytime Telephone # (_____) ____________________ Email ______________________________

Check location and hours
12 Hours includes 6 hours self-study and 6 hours classroom ($195) - 6 Hours includes classroom only ($150)

June 15 - Coralville
____ 12 Hours
____ 6 Hours

June 22 - Ankeny
____ 12 Hours
____ 6 Hours

August 23 - Storm Lake
____ 12 Hours
____ 6 Hours

Mail registration and check to:
Attn: Registrar
Iowa Bankers Association
P.O. Box 6200
Johnston, IA 50131-6200

Questions?
Contact: Jill Manternach
(800) 532-1423
jmanternach@iowabankers.com

Register and pay online at www.iowabankers.com